

MEMORANDUM

TO : ALL MEMBERS
SUBJECT : REQUIRED MAINTAINING PURCHASES
DATE : February 18, 2020

MCN-005-2020

BACKGROUND: It has been our practice that a member shall only maintain a monthly purchase of Php 1,000.00 for them to qualify to get the rebates. Unfortunately, there were many of our members that are inactively selling and promoting Hiyang Products and does not initiate selling and promotional activities. Many of them does not engage in company initiated activities and what is worst, many of them are selling and actively promoting non Hiyang products.

The company aims to promote **ENTREPRENEURSHIP** not **INDOLENCE** as what the company's Vision, Mission and Goal. Many of them just wait, purchase 1,000 and received rebates without effort extended. Thus, the company realizes to revise what is being practiced in order to preserved the Vision, Mission and Goal of the company.

NEW POLICY:

1. Effective **April 1, 2020** All Hiyang members with more than **1,000 indirect downlines** shall maintain at least **TEN THOUSAND PESOS (10,000.00)** monthly purchases to trigger release of rebates (Unilevel & Referral Commission). Thus, forfeiture of Rebates shall automatically be applied to non-compliant.
2. All members with more than **1,000 indirect downlines** shall strictly prohibited to sell non Hiyang Products that is directly competing to our available products.
3. All members with more than **100 direct downlines** shall be strictly prohibited to sell non Hiyang Products that is directly competing to our available products.
4. All member with more than 1,000 indirect downlines and/or with 100 direct downlines shall be **TERMINATED** upon violation of policy section 2 and 3.

This policy supersedes what is being practiced. Further, the company reserves its rights to impose new policy, revise/modify existing policy and practices in order to preserve the interest of the company and all its members.

Happy Selling!!!

RANDY R. BALOLONG
VP-OPERATIONS

NOTED BY:

JAKE B. PAJARILLAGA
PRESIDENT & CEO